QUARTER 4 PERFORMANCE REVIEW & INVESTOR NEWSLETTER

WASHINGTON CAPITAL PARTNERS

WWW.WCP.TEAM
WCP was recognized not once but twice in Q4 by Washington Business Journal in their 75 Fastest Growing Companies in the DC Metro Region list, and featuring Daniel on their new list of 100 People To Meet In 2020.

The “Fast 75” List is compiled every year and determined by comparing each company’s 3-year revenue growth rate. WCP came in at #22 of 75, breaking into the top third of the fastest growing businesses in the region.

Washington Business Journal also chose our CEO, Daniel, as one of their top 100 People to Meet in 2020 - a curated list of their most distinguished business leaders in the area.

We’re extremely proud any time that publications like Washington Business Journal recognize the hard work of our CEO and the entire team, since it not only lets us know that we’re making waves, but also affirms our belief that we truly have built a top-tier business that continues to grow and compete at the highest level.
OUR FAVORITE Q4 PROJECTS

Row House Pop Top near Georgetown
2,555 square feet
After-Repair: 4 bedroom, 4.5 bathroom
Purchase Price: $945,000
Loan Amount: $1,406,000
After Repair Value: $2,200,000
Description: This contemporary masterpiece was once a shabby 2-story row house just like its neighbors. Our borrower came in with massive renovations including adding a 3rd story, all new windows, and modern, high-end features throughout. The end-product not only checks all of the boxes for high-end buyers, but delivered a hefty payday for our client.

Starting from Scratch in Arlington
7,584 square feet
After-Repair: 6 bedroom, 6.5
Purchase Price: $765,000
Loan Amount: $1,495,000
After Repair Value: $1,900,000
Description: This highly-valuable lot in Arlington once held a severely outdated ranch-style home. Our borrower saw the potential of tearing it down and built this immaculate single-family home complete with luxury features and high-end finishes. Our client absolutely aced this project and walked away with a healthy profit.
Educational video content continues to be an objective for WCP as we head into 2020. Our channel has grown significantly since we doubled-down on how-to’s and pro-tips for investors, promoting new videos across YouTube, Facebook, and Instagram. In the age of smart phones and social media, we have been fortunate enough to have an in-house videographer and several WCP team members and long-time borrowers who allow us to regularly film on their jobsites. The end-goal is to rival the production quality of popular house flipping shows while also including the real, pertinent information that helps investors sharpen their skills and avoid costly mistakes.
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